

around the

Water Cooler

April, 2010



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You're Special

We at Abbit Management are thankful for you and your staff and all that you do for the families you serve. Being there for those in grief and deep sadness takes a special person such as you. The ability to do business in this type of environment is truly challenging. We recognize that you and your staff possess those needed qualities of service that are required, day in and day out, 24 hours a day. We also understand that you do not receive the kind of affirmation that you deserve, so let us at Abbit be deliberate and just say thank you for doing this hard work.

You need to know that Abbit is committed to you and the families you serve. We never want you to think that we are placing undue burdens on your shoulders but are simply helping you comply with the professional standard required. We welcome your questions and concerns and are working with you so the needs of you and the families you serve are met. It is always a pleasure to visit with your staff and learn more about your business and your specific needs. Never hesitate to give us a call at Abbit when you are looking for answers.

So, welcome the new beginnings of spring and celebrate the opportunity to serve those who need your care and services. Thank you for allowing us at Abbit to be part of your success, and thank you for being part of ours.



Sipping with Sandy . . .

at the Water Cooler

The rules promulgated to support the Prepaid Funeral and Cemetery Sales Act" (PA 255 of 1986 as amended) state that each pre-paid seller/provider registrant "... shall maintain a receipts journal and ledger..." for each contract sold and funded through a trust.

It is not necessary to send copies of these to Abbit Management, as the requirement is a State of Michigan requirement, and these records are designed to be support materials for your annual review process.

If you have any questions regarding these forms, please contact Randy and he will gladly discuss them in greater detail with you.

Thank you!



Water Cooler

Schedule Change

Abbit has been including the *Water Cooler* in your statements that are mailed out monthly. From here forward, Abbit will be sending the *Water Cooler* to you on a quarterly basis.

If there is something of great importance that arises between our mailings, we will send an email to you. Those who may not feel comfortable with emails please let us know and we will fax the information to you.

For any questions or concerns please contact us at 1-800-232-2179.

Please feel free to copy 'around the *Water Cooler*' and distribute.